# 2017 HKUST Workshop on Industrial Organization

June 6-7, 2017

## Room 1005, 1/F, Lee Shau Kee Business Building, HKUST

#### Program

## Day 1: June 6, 2017 (Tuesday)

#### 8:55-9:00am Opening Remark

9:00-10:00am David Myatt (London Business School): Playing for the Winning Team:

Talent Recruitment and the Success of Competing Organizations (with Torun Dewan)

10:00-11:00am Ian Jewitt (Oxford): Optimal Selection from An Endogenous Pool of Applicants

#### 11:00-11:30am Coffee/Tea Break

11:30-12:30pm Roland Strausz (Humboldt-Universität zu Berlin): Sequential versus Static Screening: An Equivalence Result (with Daniel Krähmer)

#### 12:30-2:00pm Lunch at Unique (by invitation)

2:00-3:00pm Igal Hendel (Northwestern University): The Welfare Impact of Long Term Health Insurance Contracts (with Ben Handel and Michael Whinston)

3:00-3:30pm Ke Liu (HKUST PhD student): Dynamic Diminishing Marginal Utility and Tacit Collusion (with Yuk-fai Fong)

# 3:30-4:00pm Coffee/Tea Break

4:00-4:30pm Zhengqing Gui (HKUST PhD student): Incentive-Compatibility in Financial Contracting with Limited Liability (with Ernst-Ludwig von Thadden and Xiaojian Zhao)

4:30-5:30pm Juuso Välimäki (Aalto University): All-Pay Auctions with Affiliated Values (with Chang Koo Chi and Pauli Murto)

#### 5:45pm Departure for Dinner at Sing Kee in Sai Kung (by invitation)

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## Day 2: June 7, 2017 (Wednesday)

9:00-10:00am Simon Board (UCLA): Recruiting Talent (with Moritz Meyer-ter-Vehn and Tomasz Sadzik)

10:00-11:00am Justin Johnson (Cornell University): The Determinants of Product Lines

(with David P. Myatt)

## 11:00-11:30am Coffee/Tea Break

11:30-12:30pm Yeon-Koo Che (Columbia University): Optimal Sequential Decision with Limited Attention (with Konrad Mierendorff)

#### 12:30-1:45pm Lunch at Unique (by invitation)

1:45-2:45pm Xavier Vives (IESE Business School): Overlapping Ownership, R&D

Spillovers, and Antitrust Policy (with Ángel L. López)

2:45-3:45pm Bruno Jullien (Toulouse School of Economics): Privacy Protection (with

Yassine Lefouili and Michael Riordan)

#### 3:45-4:15pm Coffee/Tea Break

4:15-5:15pm Guofu Tan (USC): Nonlinear Pricing under Asymmetric Competition with

Complete Information (with Yong Chao and Adam Wong)

5:15-5:45pm Yuk-fai Fong (HKUST): Consumers' Trust of Multi-attribute

Experience-good Seller (with Xiaoxuan Meng, Ting Liu and Yimeng Zhang)

5:45-5:50pm Closing Remark

**6:00pm Departure for Dinner in Serenade at HK Cultural Centre, Tsim Sha Tsui (by invitation)** by coach from Lee Shao Kee Business Building

For inquiries, please contact Julie Wong (fnjuwong@ust.hk, 852-23587621)